

Certified Courses/Workshops					
SN	Certification	Date(S)	Participants	Organization/Trainer(s)	Objective(s)
1	Seventh Sense Certified Campus Recruitment Training	7 Weeks 06/03/2018 to 015/05/2019	MBA Semester -II (2018-20) Batch	Ms. Bhargavi and other trainers of (7th Sense Talent Solutions)	To impart training in aptitude, verbal and Quantitative ability to prepare students for aptitude rounds of interview.
2	Customized Training in English Language	6th Dec. 2018 to 10th Jan. 2019 30 Hrs CTP	MBA Semester -I (2018-20) Batch	Ms. Meena Arun, Ms. Kuhu & Mr. Irfan A Centre for English & Foreign Languages (CEFL)	To enhance communication skills and to familiarize with English grammar.
3	Certification Course in Advanced MS Excel	13 th and 17 th of November, 2018 (for 30 Hours Duration spread across 5 Days)	MBA Semester -IV (2017-19) Batch	Mrs. Subhashini Ramaswamy, Curator & CEO- RareMinds	Workshop intended to enhance the employability skills of the participants through experiential learning techniques. Students were taught to develop dash boards using Excel
4	Public Speaking, Communication, Leadership, EQ, Teamwork and Interpersonal Skills	14 -16 Nov,2018	MBA Semester -I (2018-20) Batch	Mr. Lalith Dhanush, Communication & Leadership Trainer Toast Masters International, Mr. Balaji A S, Life Coach, Emcee and Stand-up Comedian, Mr. Ganesh Dutta, Founder of Project-7 Team & Life Coach	To develop Public Speaking, Communication, Leadership, EQ, Teamwork and Interpersonal Skills of participants
5	Application of Python Programming in Management	13 th to 16 th October 2018	MBA III Semester Students	Prof. Srinivasan Laxminarayana n, Innovation Labs, DSU	A three day workshop on basics of Python was conducted by Prof. Srinivasan Laxminarayanan, Innovation Labs, DSU, for the benefit of 3rd Semester MBA

					students from 13th to 16th October 2018.
6	Pre-Placement Training for MBA III Sem	11 th and 12 th of September, 2018	MBA III Semester	Mr. Manish Jha, Mr.Ashwin Kumar and Ms.Rajeshwari from CIL-DSI	To offer pre-placement training and to enhance employability skills of prospective managers
7	Presentation Skills Workshop	11-05-2018	MBA Semester -II (2017-19) Batch	Michael Johnson CIL	To Improve communication and presentation skills
8	Entrepreneurship Development	26th May, 2018	MBA Sem II (17-19)and Sem IV (16-18) Students	Ms Neha Sarogi CEO of e-Stores Operational Partner of Shopwired-UK	To create awareness about entrepreneurial ecosystem available in the country and to develop entrepreneurship qualities among the aspirants..
9	Professional Development	26th May, 2018	MBA Sem II (17-19)and Sem IV (16-18) Students	Ms. Sheffali Bafna Co-founder, eStores Operational Partner of Shopwired-UK	To hone professional skills of students through activity based training.
10	Workshop on-Digital Marketing	25th May, 2018	MBA Sem II (17-19)and Sem IV (16-18) Students	Mr. Alok Badatia-Digital Marketing Trainer, e-Stores-Operational Partner of Shopwired-UK	To impart knowledge related digital marketing tools and how to use them for marketing and its impact on sales through experiential learning
11	Seventh Sense Certified Campus Recruitment Training	7 Weeks (23/02/2018 to 09/04/2018)	MBA Semester -II (2017-19) Batch	Mr. Ranjith, Ms. Tanvi Mr Vignesh, Mr. Kiran Eshwar Ms Sesha Ramya (7th Sense Talent Solutions)	To impart training in aptitude, verbal and Quantitative ability to prepare students for aptitude rounds of interview.

Certified Training Programs/Value Addition Courses/Workshops



1. **Seventh Sense Talent Solutions** provided certified training in aptitude and pre-placement to MBA II Semester student so 187-20 Batch for seven weeks between 06/03/2019 to 15/05/2019) to impart training in aptitude, verbal and Quantitative ability to prepare students for aptitude rounds of interview The Sessions were delivered by . Ms.. Bhargavi, and other Trainers of (7th Sense Talent Solutions)

2. **Centre for English and Foreign Languages**, had held a 30-hour speaking course in English & communication, for MBA 1st semester students. The resource persons were, Ms. Meena Arun, Ms. Kuhu & Mr. Irfan A. The course was delivered at the Language Lab, Heritage Block, DSCE Campus, Kumaraswamy Layout, Bengaluru. The course focused on the oral communication & public speaking skills, grammar & comprehension, integration of verbal & Non-verbal communication, business communication, which was given to students in free flowing and creative methods like, group presentation activities, discussions, extempore activities, involving maximum participation from the students. The entire course was coordinated by Prof. V K Srirama.



3. **Certification Advanced Excel (30 Hours)**, RareMinds delivered a 5-Day technical training workshop and Certification course in Advanced MS Excel. to students of MBA III Semester between 13th and 17th of November, 2018. Workshop intended to enhance the employability skills of the participants through experiential learning techniques. Students were taught to develop dash boards using Excel

4. **Center for Innovation and Leadership (CIL)** conducted imparted 30 Hours training in- Public Speaking, Communication, Leadership, EQ, Teamwork and Interpersonal Skills **between 14th and 16th November, 2018** to develop Public Speaking, Communication, Leadership, EQ, Teamwork and Interpersonal Skills of participants who included MBA I Semester Students.





5. **Certification in Basics of Python and its Relevance in Management-** The purpose of certification in Python basics was to enlighten the students about the contextual relevance of Python in business and management. MBA IV Semester students were trained by Mr. Srinivasan. Of DSU.



6. **CIL conducted Pre-Placement Training** for MBA III Sem students between 11th and 12th of September, 2018 to offer pre-placement training and to enhance employability skills of prospective managers. The sessions were delivered by renown trainers Mr. Manish Jha, Mr.Ashwin Kumar and Ms.Rajeshwari from CIL-DSI

7. **Presentation Skills Workshop** by CIL for Students of MBA II Semester 17-19 Batch. on 11-05-2018 by Michael Johnson CIL to improve the professional presentation skills of students . Training was well received by the participants.



8. **Seventh Sense Talent Solutions** provided certified training in aptitude and pre-placement to MBA II Semester student so 17-19 Batch for seven weeks between (23/02/2018 to 09/04/2018) to impart training in aptitude, verbal and Quantitative ability to prepare students for aptitude rounds of interview The Sessions were delivered by . Mr. Ranjith, Ms. TanviMr Vignesh, Mr. Kiran Eshwar, Ms Sesha Ramya- Trainers of (7th Sense Talent Solutions)

9. **Certification in Entrepreneurship Development** – Department of Management, DSATM has partnered with estores and Shop Wired UK to impart certified training in Entrepreneurship Development to students of MBA II(17-19 Batch) and IV Sem(16-18 Batch) in order to create awareness about entrepreneurial ecosystem available in the country and to develop entrepreneurship qualities among the aspirants. The course was delivered by Ms.. Neha Sarogi CEO of E-Stores.





10. Certification in Professional Development
Department of Management, DSATM partnered with eStores and Shop Wired UK to impart certified training in Professional Development to students of MBA II917-19 Batch) and IV Sem(16-18 Batch) in order to hone professional skills of students through activity based training. The course was delivered by Ms. Shefali Bafna E-Stores.

11. Certification in Digital Marketing - Department of Management, DSATM partnered with eStores and Shop Wired UK to impart certified training in Digital Marketing to students of MBA II917-19 Batch) and IV Sem(16-18 Batch) in order to impart knowledge related digital marketing tools and how to use them for marketing and its impact on sales through experiential learning The course was delivered by Mr. Alok Badatia-Digital Marketing Trainer, e-Stores-

